

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

2004

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

A For the 2004 calendar year, or tax year beginning **06/01/04** and ending **05/31/05**

B Check if applicable:
 Address change
 Name change
 Initial return
 Final return
 Amended return
 Application pending

C Name of organization
ST OLAF COLLEGE
 Number and street (or P.O. box if mail is not delivered to street address) Room/suite
1520 ST OLAF AVENUE
 City or town, state or country, and ZIP + 4
NORTHFIELD, MN 55057

D Employer identification number
41 0693979

E Telephone number
 (**507**) **646-3651**

F Accounting method: Cash Accrual
 Other (specify) ▶

G Web site: ▶ **www.stolaf.edu**

J Organization type (check only one) ▶ 501(c) (**3**) ◀ (insert no.) 4947(a)(1) or 527

K Check here if the organization's gross receipts are normally not more than \$25,000. The organization need not file a return with the IRS; but if the organization received a Form 990 Package in the mail, it should file a return without financial data. **Some states require a complete return.**

L Gross receipts: Add lines 6b, 8b, 9b, and 10b to line 12 ▶ **225,167,910**

H and **I** are not applicable to section 527 organizations.
H(a) Is this a group return for affiliates? Yes No
H(b) If "Yes," enter number of affiliates ▶
H(c) Are all affiliates included? Yes No
 (If "No," attach a list. See instructions.)
H(d) Is this a separate return filed by an organization covered by a group ruling? Yes No
I Group Exemption Number ▶
M Check if the organization is **not** required to attach Sch. B (Form 990, 990-EZ, or 990-PF).

Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances (See page 18 of the instructions.)

Revenue	1 Contributions, gifts, grants, and similar amounts received:				
	a Direct public support	1a	22,914,796		
	b Indirect public support	1b	0		
	c Government contributions (grants)	1c	3,428,010		
	d Total (add lines 1a through 1c) (cash \$ 21,826,107 noncash \$ 4,516,699)	1d			26,342,806
	2 Program service revenue including government fees and contracts (from Part VII, line 93)	2			100,655,512
	3 Membership dues and assessments	3			0
	4 Interest on savings and temporary cash investments	4			267,493
	5 Dividends and interest from securities	5			2,577,237
	6a Gross rents	6a	301,902		
	b Less: rental expenses	6b	104,088		
	c Net rental income or (loss) (subtract line 6b from line 6a)	6c			197,814
7 Other investment income (describe ▶)	7			0	
Revenue	8a Gross amount from sales of assets other than inventory	(A) Securities		(B) Other	
		79,699,576	8a	941,615	
	b Less: cost or other basis and sales expenses	73,378,010	8b	1,015,107	
	c Gain or (loss) (attach schedule) Stmt 1	6,321,566	8c	-73,492	
	d Net gain or (loss) (combine line 8c, columns (A) and (B))		8d		6,248,074
	9 Special events and activities (attach schedule) If any amount is from gaming, check here <input type="checkbox"/>				
	a Gross revenue (not including \$ 0 of contributions reported on line 1a)	9a	0		
	b Less: direct expenses other than fundraising expenses	9b	0		
c Net income or (loss) from special events (subtract line 9b from line 9a)	9c			0	
Revenue	10a Gross sales of inventory, less returns and allowances	10a	0		
	b Less: cost of goods sold	10b	0		
	c Gross profit or (loss) from sales of inventory (attach schedule) (subtract line 10b from line 10a)	10c			0
11 Other revenue (from Part VII, line 103)	11			14,381,769	
12 Total revenue (add lines 1d, 2, 3, 4, 5, 6c, 7, 8d, 9c, 10c, and 11)	12			150,670,705	
Expenses	13 Program services (from line 44, column (B))	13			103,194,435
	14 Management and general (from line 44, column (C))	14			9,266,385
	15 Fundraising (from line 44, column (D))	15			2,693,760
	16 Payments to affiliates (attach schedule)	16			0
	17 Total expenses (add lines 13 and 14, column (A))	17			115,154,580
Net Assets	18 Excess or (deficit) for the year (subtract line 17 from line 12)	18			35,516,125
	19 Net assets or fund balances at beginning of year (from line 73, column (A))	19			296,704,097
	20 Other changes in net assets or fund balances (attach explanation) Stmt 2	20			16,578,493
	21 Net assets or fund balances at end of year (combine lines 18, 19, and 20)	21			348,798,715

Part II Statement of Functional Expenses

All organizations must complete column (A). Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others. (See page 21 of the instructions.)

Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I.		(A) Total	(B) Program services	(C) Management and general	(D) Fundraising
22	Grants and allocations (attach schedule) Stmt 3 (cash \$ 27,912,589 noncash \$ 0)	27,912,589	27,912,589		
23	Specific assistance to individuals (schedule)	0	0		
24	Benefits paid to or for members (schedule)	0	0		
25	Compensation of officers, directors, etc. . . .	986,067	320,379	383,633	282,055
26	Other salaries and wages	36,594,834	28,983,480	6,346,140	1,265,214
27	Pension plan contributions	2,843,718	2,210,599	510,785	122,334
28	Other employee benefits	4,900,097	2,687,879	2,074,057	138,161
29	Payroll taxes	2,562,241	1,986,558	468,338	107,345
30	Professional fundraising fees	164,962	0	0	164,962
31	Accounting fees	62,561	7,582	54,979	0
32	Legal fees	287,742	17,206	270,536	0
33	Supplies	1,459,078	1,298,906	139,168	21,004
34	Telephone	1,425,139	1,359,396	0	65,743
35	Postage and shipping	619,785	408,990	137,906	72,889
36	Occupancy	4,758,980	1,172,768	3,583,973	2,239
37	Equipment rental and maintenance	65,961	40,256	24,760	945
38	Printing and publications	1,062,859	776,618	171,136	115,105
39	Travel	6,397,567	6,022,976	227,592	146,999
40	Conferences, conventions, and meetings	155,371	133,831	15,152	6,388
41	Interest	2,010,377	1,285,974	724,403	0
42	Depreciation, depletion, etc. (schedule) Stmt 4	7,784,251	6,612,662	1,121,232	50,357
43	Other expenses not covered above (itemize): a	13,100,401	19,955,786	-6,987,405	132,020
	b See Statement 5				
	c				
	d				
	e				
44	Total functional expenses (add lines 22 through 43). <i>Organizations completing columns (B)-(D), carry these totals to lines 13-15 .</i>	115,154,580	103,194,435	9,266,385	2,693,760

Joint Costs. Check if you are following SOP 98-2.
 Are any joint costs from a combined educational campaign and fundraising solicitation reported in (B) Program services? Yes No
 If "Yes," enter (i) the aggregate amount of these joint costs \$ _____; (ii) the amount allocated to Program services \$ _____; (iii) the amount allocated to Management and general \$ _____; and (iv) the amount allocated to Fundraising \$ _____

Part III Statement of Program Service Accomplishments (See page 24 of the instructions.)

What is the organization's primary exempt purpose? College of Liberal Arts	Program Service Expenses (Required for 501(c)(3) and (4) orgs., and 4947(a)(1) trusts; but optional for others.)
a See Statement 6 (Grants and allocations \$ _____)	
b (Grants and allocations \$ _____)	
c (Grants and allocations \$ _____)	
d (Grants and allocations \$ _____)	
e Other program services (attach schedule) (Grants and allocations \$ _____)	
f Total of Program Service Expenses (should equal line 44, column (B), Program services)	103,194,435

Part IV Balance Sheets (See page 24 of the instructions.)

Note: Where required, attached schedules and amounts within the description column should be for end-of-year amounts only.		(A) Beginning of year		(B) End of year
Assets	45 Cash- non-interest-bearing	448,174	45	550,843
	46 Savings and temporary cash investments	10,654,526	46	14,801,105
	47a Accounts receivable	669,191	47c	208,491
	b Less: allowance for doubtful accounts	460,700		
	48a Pledges receivable	12,611,466	48c	11,413,472
	b Less: allowance for doubtful accounts	1,197,994		
	49 Grants receivable	0	49	0
	50 Receivables from officers, directors, trustees, and key employees (attach schedule)	0	50	0
	51a Other notes and loans receivable (attach schedule). See Statement 7.	9,417,203	51c	9,324,203
	b Less: allowance for doubtful accounts	93,000		
	52 Inventories for sale or use	791,649	52	768,981
	53 Prepaid expenses and deferred charges	362,741	53	808,602
	54 Investments- securities (schedule) Stmt 8 <input type="checkbox"/> Cost <input checked="" type="checkbox"/> FMV	136,118,008	54	166,059,151
	55a Investments- land, buildings, and equipment: basis	15,795,249	55c	15,795,249
	b Less: accumulated depreciation (attach schedule). See Statement 9	0		
56 Investments- other (attach schedule) Stmt 10	35,708,169	56	42,005,661	
57a Land, buildings, and equipment: basis	208,415,185	57c	122,650,130	
b Less: accumulated depreciation (attach schedule). Stmt 11.	85,765,055			
58 Other assets (describe See Statement 12)	60,526,429	58	66,426,614	
59 Total assets (add lines 45 through 58) (must equal line 74)	396,325,550	59	450,812,502	
Liabilities	60 Accounts payable and accrued expenses	14,241,646	60	15,039,422
	61 Grants payable	7,072,098	61	7,064,203
	62 Deferred revenue	3,475,745	62	3,661,546
	63 Loans from officers, directors, trustees, and key employees (attach schedule).	0	63	0
	64a Tax-exempt bond liabilities (attach schedule) See Statement 13	53,920,000	64a	53,630,000
	b Mortgages and other notes payable (attach schedule)	0	64b	0
	65 Other liabilities (describe See Statement 14)	20,911,964	65	22,618,616
66 Total liabilities (add lines 60 through 65)	99,621,453	66	102,013,787	
Net Assets or Fund Balances	Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 67 through 69 and lines 73 and 74.			
	67 Unrestricted.	135,559,414	67	173,515,216
	68 Temporarily restricted	49,780,398	68	52,019,033
	69 Permanently restricted	111,364,285	69	123,264,466
	Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 70 through 74.			
	70 Capital stock, trust principal, or current funds		70	
	71 Paid-in or capital surplus, or land, building, and equipment fund		71	
	72 Retained earnings, endowment, accumulated income, or other funds		72	
73 Total net assets or fund balances (add lines 67 through 69 OR lines 70 through 72; column (A) must equal line 19; column (B) must equal line 21).	296,704,097	73	348,798,715	
74 Total liabilities and net assets / fund balances (add lines 66 and 73)	396,325,550	74	450,812,502	

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

Part VI Other Information (See page 27 of the instructions.)

		Yes	No
76	Did the organization engage in any activity not previously reported to the IRS? If "Yes," attach a description of each activity		<input checked="" type="checkbox"/>
77	Were any changes made in the organizing or governing documents but not reported to the IRS? If "Yes," attach a conformed copy of the changes.		<input checked="" type="checkbox"/>
78a	Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?	<input checked="" type="checkbox"/>	
78b	If "Yes," has it filed a tax return on Form 990-T for this year?		<input checked="" type="checkbox"/>
79	Was there a liquidation, dissolution, termination, or substantial contraction during the year? If "Yes," statement		<input checked="" type="checkbox"/>
80a	Is the organization related (other than by association with a statewide or nationwide organization) through common membership, governing bodies, trustees, officers, etc., to any other exempt or nonexempt organization?	<input checked="" type="checkbox"/>	
80b	If "Yes," enter the name of the organization See Statement 19 and check whether it is <input type="checkbox"/> exempt OR <input type="checkbox"/> nonexempt.		
81a	Enter direct or indirect political expenditures. See line 81 instructions	81a	0
81b	Did the organization file Form 1120-POL for this year?		<input checked="" type="checkbox"/>
82a	Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less than fair rental value?	<input checked="" type="checkbox"/>	
82b	If "Yes," you may indicate the value of these items here. Do not include this amount as revenue in Part I or as an expense in Part II. (See instructions in Part III.)	82b	0
83a	Did the organization comply with the public inspection requirements for returns and exemption applications?	<input checked="" type="checkbox"/>	
83b	Did the organization comply with the disclosure requirements relating to quid pro quo contributions?	<input checked="" type="checkbox"/>	
84a	Did the organization solicit any contributions or gifts that were not tax deductible?	<input checked="" type="checkbox"/>	
84b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	<input checked="" type="checkbox"/>	
85a	501(c)(4), (5), or (6) organizations. Were substantially all dues nondeductible by members?		
85b	Did the organization make only in-house lobbying expenditures of \$2,000 or less? If "Yes" was answered to either 85a or 85b, do not complete 85c through 85h below unless the organization received a waiver for proxy tax owed for the prior year.		
85c	Dues, assessments, and similar amounts from members	85c	
85d	Section 162(e) lobbying and political expenditures	85d	
85e	Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices	85e	
85f	Taxable amount of lobbying and political expenditures (line 85d less 85e)	85f	
85g	Does the organization elect to pay the section 6033(e) tax on the amount on line 85f?	85g	
85h	If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the following tax year?	85h	
86a	501(c)(7) orgs. Enter: a Initiation fees and capital contributions included on line 12	86a	
86b	Gross receipts, included on line 12, for public use of club facilities	86b	
87a	501(c)(12) orgs. Enter: a Gross income from members or shareholders	87a	
87b	Gross income from other sources. (Do not net amounts due or paid to other sources against amounts due or received from them.)	87b	
88	At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership, or an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Part IX	88	<input checked="" type="checkbox"/>
89a	501(c)(3) organizations. Enter: Amount of tax imposed on the organization during the year under: section 4911 <input type="checkbox"/> 0 ; section 4912 <input type="checkbox"/> 0 ; section 4955 <input type="checkbox"/> 0		
89b	501(c)(3) and 501(c)(4) orgs. Did the organization engage in any section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prior year? If "Yes," attach a statement explaining each transaction.	89b	<input checked="" type="checkbox"/>
c	Enter: Amount of tax imposed on the organization managers or disqualified persons during the year under sections 4912, 4955, and 4958.		0
d	Enter: Amount of tax on line 89c, above, reimbursed by the organization.		0
90a	List the states with which a copy of this return is filed MN		
90b	Number of employees employed in the pay period that includes March 12, 2004 (See instructions.)	90b	2258
91	The books are in care of Alan J Norton Telephone no. () 507-646-3018 Located at 1520 St Olaf Avenue, Northfield, MN ZIP + 4 55057-1574		
92	Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041 —Check here <input type="checkbox"/> and enter the amount of tax-exempt interest received or accrued during the tax year 92		

Part VII Analysis of Income-Producing Activities (See page 31 of the instructions.)

Note: Enter gross amounts unless otherwise indicated.

	Unrelated business income		Excluded by section 512, 513, or 514		(E) Related or exempt function income
	(A) Business code	(B) Amount	(C) Exclusion code	(D) Amount	
93 Program service revenue:					
a Tuition and Fees					77,938,303
b Sales and Services from Auxiliaries			03	2,558,308	16,913,084
c Other					2,613,510
d Conferences and Events (990T pending)	721110	632,307			
e _____					
f Medicare/Medicaid payments					
g Fees and contracts from government agencies					
94 Membership dues and assessments					
95 Interest on savings and temporary cash investments			14	267,493	
96 Dividends and interest from securities			14	2,577,237	
97 Net rental income or (loss) from real estate:					
a debt-financed property					
b not debt-financed property	513300	144,996	16	52,818	
98 Net rental income or (loss) from personal property					
99 Other investment income					
100 Gain or (loss) from sales of assets other than inventory			18	6,248,074	
101 Net income or (loss) from special events					
102 Gross profit or (loss) from sales of inventory					
103 Other revenue: a Gain on Sale of Radio Sta			01	10,067,824	
b Adjustments to Actuarial Liability			36	4,636,854	
c Interest Rate Swap Expense			14	-322,909	
d _____					
e _____					
104 Subtotal (add columns (B), (D), and (E))		777,303		26,085,699	97,464,897
105 Total (add line 104, columns (B), (D), and (E)).					124,327,899

Note: Line 105 plus line 1d, Part I, should equal the amount on line 12, Part I.

Part VIII Relationship of Activities to the Accomplishment of Exempt Purposes (See page 32 of the instructions.)

Line No. ▼	Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization's exempt purposes (other than by providing funds for such purposes).
	See Statement 20

Part IX Information Regarding Taxable Subsidiaries and Disregarded Entities (See page 32 of the instructions.)

(A) Name, address, and EIN of corporation, partnership, or disregarded entity	(B) Percentage of ownership interest	(C) Nature of activities	(D) Total income	(E) End-of-year assets
	%			
	%			
	%			
	%			

Part X Information Regarding Transfers Associated with Personal Benefit Contracts (See page 33 of the instructions.)

- (a) Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? Yes No
- (b) Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? Yes No

Note: If "Yes" to (b), file Form 8870 and Form 4720 (see instructions).

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Please Sign Here	▶ _____	12/29/2005
	Signature of officer	Date
	Alan J Norton, Vice President	
	Type or print name and title.	

Paid Preparer's Use Only	▶ _____	Date	Check if self-employed <input type="checkbox"/>	Preparer's SSN or PTIN (See Gen. Inst. W)
	Preparer's signature			
	Firm's name (or yours if self-employed), address, and ZIP + 4	EIN	Phone no.	()

